

ABC Pty Ltd
2006/07 Financial Plan

KEY STATISTICS & RATIOS FORECAST

	Jul 06	Aug 06	Sep 06	Oct 06	Nov 06	Dec 06	Jan 07	Feb 07	Mar 07	Apr 07	May 07	Jun 07
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
FORECAST SALES	315,000	243,239	318,863	327,614	285,114	268,551	351,988	316,676	312,614	296,052	348,237	375,427
BREAKEVEN SALES	120,850	141,039	-	154,373	139,989	142,906	151,171	148,480	-	136,485	142,263	211,654
SALES COVER	260.7%	172.5%	0.0%	212.2%	203.7%	187.9%	232.8%	213.3%	0.0%	216.9%	244.8%	177.4%
GROSS PROFIT MARGIN	35.7%	28.9%	28.2%	29.5%	30.5%	28.6%	29.9%	29.7%	31.9%	29.4%	29.7%	30.3%
NET PROFIT MARGIN	22.0%	12.1%	32.5%	15.6%	15.5%	13.4%	17.1%	15.8%	46.4%	15.8%	17.6%	13.2%
RETURN ON CAPITAL	6.2%	27.3%	16.3%	29.1%	1.2%	5.5%	8.9%	2.7%	23.9%	39.6%	4.0%	9.5%
RETURN ON NET ASSETS	15.5%	7.7%	22.3%	11.6%	10.1%	8.3%	12.9%	11.0%	28.8%	9.7%	12.3%	10.2%
CURRENT RATIO	146.7%	154.4%	157.0%	173.7%	196.2%	169.9%	184.5%	186.0%	201.6%	218.2%	223.4%	211.2%
LIQUID RATIO	109.7%	122.7%	126.7%	138.1%	168.8%	122.2%	148.3%	151.6%	163.8%	158.8%	167.5%	164.8%
GROSS GEARING	31.1%	33.6%	30.3%	28.7%	28.3%	25.0%	28.7%	27.1%	24.0%	20.5%	22.0%	21.8%
INTEREST COVER	873.2%	334.2%	917.4%	567.2%	547.5%	490.6%	742.9%	601.3%	1700.5%	740.5%	989.7%	754.1%
CLOSING BANK	(389,825)	(548,947)	(412,230)	(335,395)	(326,851)	(174,852)	(419,518)	(336,817)	(208,727)	21,116	(115,945)	(151,372)
OVERDRAFT EXCESS	139,825	298,947	162,230	85,395	76,851	-	169,518	86,817	-	-	-	-