

ABC Pty Ltd
2006/07 Financial Plan

SUMMARY P & LS

	Jul 06	Aug 06	Sep 06	Oct 06	Nov 06	Dec 06	Jan 07	Feb 07	Mar 07	Apr 07	May 07	Jun 07	Total
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
ABC PTY LTD													
Total Turnover	315,000	243,239	318,863	327,614	285,114	268,551	351,988	316,676	312,614	296,052	348,237	375,427	3,759,375
Total Direct Costs	202,619	173,021	228,858	231,040	198,074	191,689	246,679	222,631	212,869	209,012	244,659	261,813	2,622,964
TOTAL GROSS PROFIT	112,381	70,218	90,005	96,574	87,040	76,862	105,309	94,045	99,745	87,040	103,578	113,614	1,136,411
TOTAL GROSS PROFIT %	35.67%	28.86%	28.22%	29.47%	30.52%	28.62%	29.91%	29.69%	31.9%	29.4%	29.74%	30.26%	30.22%
Total Overheads	37,515	33,925	39,543	39,981	37,853	36,693	40,865	39,098	38,563	37,734	40,342	61,370	483,482
Other Income (Expense)	(2,083)	(2,084)	(62,083)	(2,083)	(2,084)	(2,083)	(2,083)	(2,084)	(90,083)	(2,083)	(2,084)	(2,083)	(173,000)
Interest Expense	7,683	8,872	8,960	7,607	6,966	6,290	6,446	7,081	6,199	4,474	4,056	4,764	79,398
Net Profit	69,266	29,505	103,585	51,069	44,305	35,962	60,081	49,950	145,066	46,915	61,264	49,563	746,531
Net Profit %	21.98%	12.13%	32.48%	15.58%	15.53%	13.39%	17.06%	15.77%	46.4%	15.84%	17.59%	13.2%	19.85%
Company Tax	(24,936)	(10,622)	(37,290)	(18,385)	(15,950)	(12,946)	(21,629)	(17,982)	(52,224)	(16,889)	(22,055)	(17,843)	(268,751)
Profit After Tax	44,330	18,883	66,295	32,684	28,355	23,016	38,452	31,968	92,842	30,026	39,209	31,720	477,780
Profit After Tax %	14.07%	7.76%	20.79%	9.97%	9.94%	8.57%	10.92%	10.09%	29.69%	10.14%	11.25%	8.44%	12.7%
XYZ LTD													
TOTAL GROSS PROFIT	600,625	508,602	595,148	570,155	590,557	575,560	529,360	539,595	538,588	486,480	536,106	621,165	6,691,941
TOTAL GROSS PROFIT %	28.77%	28.09%	28.13%	28.37%	29.53%	30.46%	25.89%	26.57%	26.7%	26.12%	29.06%	27.61%	27.93%
Interest Expense	8,829	12,544	15,832	14,201	12,544	11,841	10,979	12,022	12,330	8,781	7,774	8,632	136,309
Net Profit	288,204	206,338	274,348	243,764	266,328	257,534	210,693	220,575	219,948	168,689	220,232	214,911	2,791,564
Net Profit %	13.8%	11.39%	12.97%	12.13%	13.32%	13.63%	10.3%	10.86%	10.9%	9.05%	11.94%	9.55%	11.65%
Company Tax	(39,594)	(27,003)	(36,087)	(32,034)	(35,642)	(34,528)	(27,968)	(29,166)	(29,009)	(22,395)	(30,034)	(29,082)	(372,542)
Profit After Tax	248,610	179,335	238,261	211,730	230,686	223,006	182,725	191,409	190,939	146,294	190,198	185,829	2,419,022
Profit After Tax %	11.9%	9.9%	11.26%	10.53%	11.53%	11.8%	8.93%	9.42%	9.46%	7.85%	10.31%	8.26%	10.09%
Dividend Accrual	-	-	-	-	-	-	-	-	-	-	-	(19,000)	(19,000)
Retained Earnings	248,610	179,335	238,261	211,730	230,686	223,006	182,725	191,409	190,939	146,294	190,198	166,829	2,400,022
Retained Earnings %	11.9%	9.9%	11.26%	10.53%	11.53%	11.8%	8.93%	9.42%	9.46%	7.85%	10.31%	7.41%	10.01%